

# FILL IT UP!

**CONGRATULATIONS!  
YOU FILLED IT UP.**

You can fill up your Trail's End Popcorn order form in 1 week! Because everybody loves popcorn. Here's how.



You'll receive a special patch and a Top Salesman certificate by filling up the lines on your order form! You'll also help your Pack or Troop.

To receive the "Fill It Up" patch and Top Salesman certificate, turn in your completed order form to your **Unit Leader**. Your **Unit Leader** will place the **patch and certificate order with Trail's End**.

**SATURDAY – You're almost there!**  
Go with a Scout or parent and sell in a new neighborhood. Don't stop until you have filled your order form.



**FRIDAY – Sell to 4 relatives**  
Don't forget Grandma and Grandpa! Then, sell to 2 other relatives, too.



**THURSDAY – Sell to 4 more customers**  
Dad is really good at selling. He can sell to 4 customers among friends at work.



**WEDNESDAY – Sell to 5 more customers**  
Mom can sell to 5 customers at her work, or at school or your place of worship.



**TUESDAY – Sell to 4 customers**  
Now, go to your neighbors... to the left of your house and to the right, then go across the street to 2 more neighbors.



**MONDAY – Sell to Mom and Dad**  
The first day, get an order from your Mom and another from your Dad. Good start!

**START HERE!**

